### What are the Different Types of Search Intent in SEO?





### Informational Keyword Intent

How

Why

What

When

Tutorial/Guide

**Examples** 

**Tips** 

### Navigational Keyword Intent

**Brand Name** 

**Company Name** 

**Product Name** 

Service Name

Website Name

### Commercial Keyword Intent

Best

Review

Compare

Top

Specific Location

### Transactional Keyword Intent

**Buy/Purchase** 

Order

Price

Coupon

Download

Sign-up/Register

Quote

Informational Keyword Intent: People use informational keywords when they aim to gain new knowledge.

**Navigational Keyword Intent**: People use navigational keywords when they intend to directly access a specific web page or website or brand/company or specific product/service.

Commercial Keyword Intent: People use commercial keywords when they research before buying something.

**Transactional Keyword Intent**: People use transactional keywords when they are ready to buy or subscribe to any services.

## What is the Relationship Between Keyword Intent & Content Marketing Funnel?

Informational Keyword intent

Navigational Keyword intent

Commercial Keyword intent

Transactional Keyword Intent

Conversion
BOFU

TOFU: Top-of-the-funnel

MOFU: Middle-of-the-funnel

**BOFU**: Bottom-of-the-funnel



# What is the Conversion Probability of Search Intent?



